

Connective expands lender panel with small business lender, GetCapital

Major aggregator, Connective, has continued to expand its asset finance lender panel with the inclusion of SME lender, GetCapital.

GetCapital provides a range of market-leading SME lending products including asset finance, flexible business loans, and trade finance lines of credit.

Commenting on the partnership, Head of Connective Asset Finance, Brent Starrenburg, said: "We are delighted to have GetCapital as part of our growing panel of more than 20 lenders - from the largest providers to boutique specialists."

Starrenburg added: "GetCapital has a strong reputation in the market for both their product offering and service levels – they are a great fit for Connective and will provide our member brokers with another quality option for those seeking a competitive SME lending product and the service capability to match.

GetCapital's CEO, Jamie Osborn, also welcomed the new partnership and acknowledged the lender's willingness to work closely with Connective to maximise outcomes for its brokers and their SME clients.

Osborn said, "We are excited to partner with Connective to provide their brokers with access to a broader range of SME finance products. Our offering has resonated with the SME market and our strategy is to partner with high quality broker groups, such as Connective, to help brokers provide better solutions to their customers, and to assist SMEs in accessing the right capital to fund their growth.

About GetCapital

GetCapital is a leading non-bank lender to Australian small and medium-sized businesses (SMEs). GetCapital offers a broad range of lending solutions (including working capital loans, trade finance facilities, equipment finance as well as property secured loans) tailored specifically for Australian SMEs. In 2017, GetCapital was named the #12 fastest growing company in Australia, in the Deloitte Technology Fast50.

Founded in 2013, GetCapital is headquartered in Sydney and is 100% focused on serving the financing needs of Australian businesses.