

5 June 2018 – **Sydney, Australia**

GetCapital announces new partnership with FAST

Leading aggregator Finance & Systems Technology (FAST) has announced the appointment of specialist small business finance provider GetCapital to its lending panel.

Founded in 2000, FAST is one of the largest and most established aggregators in Australia, supporting more than 1,300 brokers to arrange over \$21 billion in residential and commercial lending for customers annually.

Brendan Wright, CEO of FAST, said this latest appointment reinforced the aggregator's commitment to continually supporting FAST brokers to meet their business clients' needs.

"This announcement is very much aligned with FAST's strategy to support brokers to cater to SME clients. Business and commercial finance have long been hallmarks of FAST's unique value proposition, with our broker network now settling more than \$7 billion in commercial and business lending annually.

"The expansion of the small business sector is a key trend Australia-wide. There are now over 2 million SMEs generating almost two thirds of Australia's GDP," Mr Wright added.

"Against this backdrop we are seeing increased demand for more diversified services from brokers and FAST is committed to supporting brokers to meet this demand."

Solutions built for SMEs

GetCapital is focused on delivering affordable loans to small businesses, offering three distinct products – equipment and vehicle finance, flexible business loans and import lines of credit.

Mr Wright said the addition of GetCapital to FAST's lender panel would further diversify the aggregator's range of products.

"For small businesses, access to working capital is often the greatest priority. GetCapital is an innovative new player that provides great short to medium term solutions for SME clients, delivering the efficiency and agility they need to help run their business."

GetCapital CEO Jamie Osborn said he was delighted to be bringing GetCapital's strategy to FAST's network of experienced finance brokers.

"This alliance is evidence of our commitment to working with the broker channel, who provide an invaluable service to SME customers."

GetCapital's products are now live on FAST's lending panel and the lender has been introducing the product suite to FAST brokers across all states through FAST's recent Asset Finance Forum events.

"We are excited to launch our finance offering to FAST brokers. We are confident that our products, which are fundamentally built for SMEs, will strongly resonate with both brokers and their clients," Mr Osborn said.



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About GetCapital

GetCapital is a leading non-bank lender to Australian small and medium-sized businesses (SMEs). GetCapital offers a broad range of lending solutions (including working capital loans, trade finance facilities, equipment finance as well as property secured loans) tailored specifically for Australian SMEs.

In 2017, GetCapital was named the #12 fastest growing company in Australia, in the Deloitte Technology Fast50.

Founded in 2013, GetCapital is headquartered in Sydney and is 100% focused on serving the financing needs of Australian businesses.

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